# Joseph Klein Honeywell



### The Social Engineering Engagement Methodology—A Formal Testing Process of the People and Process

The security of an organization is composed of technology, people and processes. In the last few years, many organizations have done a good job addressing technology but have focused very little on the people and processes.

This presentation reviews the formal methodology for performing Social Engineering Engagements. The method is divided into four sections including the Pre-Engagement, Pre-Assessment, Assessment and Post-Assessment.

The Pre-Engagement, is the sales process for performing the assessment. In this section, we will review the business justification and headlines of current attacks.

Pre-Assessment if focused on identifying the scope of the project, limitation, targets and attack vectors. Also included are examples of what information must be gathers for use in the assessment and post assessment phase.

The most interesting and tedious part is the actual assessment. In this section, we will discuss how to engage the target, utilize company information, how to achieve the goal and what to do when you are caught. Included in this section is also how and what to document about every contact.

Post assessment is the analysis and reporting phase. In it, we will review documenting findings, and mapping them to recommendations.

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Prior to joining Honeywell, Joe worked as a consultant performing attack and penetration assessments for many significant companies in the IT arena. While consulting, Joe also taught "Hacking and Incident Handling", "IDS/IPS management" and "Managing Network Security" at a local college in Jacksonville Florida.

He regularly speaking at conferences including Defcon, InfoSecWorld, PhreakNic and regional meetings including Infragard, ASIS and ISSA.

# The Social Engineering Engagement

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## **Agenda**

Definitions
The Process
Pre-Assessment
Assessment
Post Assessment
Parting Words
References

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What is he talking about?

### **Definitions**

### Social Engineering (political science)

Pejorative term used to describe the intended effects of <u>authoritarian</u> systems of <u>government</u>. The implication is that some governments, or powerful private groupings, are intending to change or "engineer" the citizenry

Laws and tax policies can influence behavior, and <u>progressive</u> politics often promote socially influential policies.

A general meaning is any attempt by a government to alter society. Whether a government is supporting or altering a society depends upon what is the purpose of government.

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### **Social Engineering (computer security)**

The practice of <u>conning</u> people into revealing sensitive data

A way to attack systems protected against other methods i.e. Firewalls, etc

One of the most famous social engineers in recent history is Kevin Mitnick.

### "DefCon 11 T-Shirt"

"Social Engineering Specialist --- Because there is no patch for Human Stupidity"

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### **Definitions**

### Why Social Engineering?

Security is based on People, Processes and Technology

Identifies weaknesses in People

Has staff been trained to protect passwords?

Identifies weaknesses in Processes

Has technical staff been trained not to publish internal network diagrams?

Identifies weakness in Technical controls

Hijacking backup tapes, Laptop Security, etc

Validation (Testing) may be required by law or regulation

SOX, HIPAA, FISMA,...

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### Types of Social Engineering Authority

"I Am..."

President, HR, Security, etc

### Liking

Similar Interest sports, company, college, location Interest in the other person 10's attack

### Reciprocation

Appear Helpful Gain Favor

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### **Definitions**

# Types of Social Engineering Consistency

This is my job and the way I do it

### **Social Validation**

Follow what others are doing – Team Member

### **Scarcity**

Win a prize, something for nothing Get your name in...

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# Personality Traits which make Social Engineering possible!

"Not my Job"

Chance for gaining acceptance or to gain a favor

Trust relationship

Moral duty

Guilt

Identification

Desire to be Helpful

Cooperation

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### **Definitions**

# Possible Legal Liability/Obstacles Fraud Laws

Misrepresentation

Fraudulent Purposes

Party/Consent Exception

If you are going to record the discussion Illegal Interception of Data Possessing Illegal Tools & devices

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### The Process

# Why a Process?

### The Industry has a problem

Organizations which need assessments Have no Apple to Apple measure of service Receive inconsistent assessments

Organizations which perform assessments

No way to show competency, except through prior work

Competency is based on the experience of a few individuals

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### **A Potential Solution**

# INFOSEC Assurance – Capability Maturity Model (IA-CMM)

CMM Created by Carnegie Mellon to identify and highlight process maturity

NSA and Industry applied it to Information Security

Allows a third party measurement of assessment team process and documentation Provides a methodology/framework which fits

Types of assessment

White team, Blue team, Red team

Supports all types of legal requirements HIPAA, FISMA, DITSCAP, SOX, GLBi, MARCOM, etc

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### The Process (Based on IA-CMM)

### **Pre-Assessment**

Contracts & "Get of Jail Free Card"
Definitions & Scope of Work
Limitations of Project
Creation of Cover story
Approval of Methods
Pre-Work – "The Grind"

### **Assessment**

Doing the job Assessment Documentation

### **Post Assessment**

Reporting Mitigation

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### **Pre-Assessment**

### **Pre-Assessment**

### **Contracts**

Authorized Signer
Time Period of Assessment
Contract Time
Definition of Report

### "Get of Jail Free Card"

The Code Word
"Chris Jones"
Prepared Document
Contact Numbers & Names

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### **Pre-Assessment**

```
Definitions & Scope of Work
    Types of SE Engagement?
         Physical
             Delivery
             Employee
             Vendor
             Bribe
         Telephonically
             External (With and without caller ID spoofing)
             Internal
             Internal with voice mail
         Mail
             Paper
             Media
         E-Mail
             Link
             Attachment
    Levels of Intensity
```

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### **Pre-Assessment**

### **Types of Social Engineering Attacks**

Plausible Personal Request By just answering a few questions Using really interesting e-mail The Trojan Horse

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### **Pre-Assessment**

### **Limitations of Project**

Time
Days on Project
Days on Site
Money

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### **Pre-Assessment**

Creation of Cover story
Where are you from?
Who do you work for?
What do you do?

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# TINO

### **Pre-Assessment**

### **Approval of Methods**

Review by Customer Management and Legal

Discuss Political Implications Of Methods and Findings

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### **Pre-Assessment**

### Pre-Work - "The Grind"

Internet

Phone Number

Contact Names, titles, interests, locations

Local Lunch Restaurants

Telephonically

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### **Assessment**

Doing the work

### **Assessment**

### Know your story.

Be prepared to answer any question related to your topic, know keywords, names, etc.

### Confidence.

Be confident and aggressive, your worst enemy is usually yourself. If you look and sound the part, people don't ask questions. If they get suspicious, be aggressive like "I'm just trying to do my job"

### Look the part.

If you're dressed for the part, people automatically trust you. After all, who's going to wear a utility belt with multi-meters and wire cutters and stuff if they're not actually from the phone company?

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# FING

### **Assessment**

### **Document**

Every event, phone call or encounter
Date, time and location
Discussion
Did you achieve your goal

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### **Assessment**

### When things go wrong

Minor Problem

Use your cover story

Being Stopped

Use your cover story or

Admit to project - "Get of out Jail Card"

Being Discovered

Admit to project - "Get of out Jail Card"

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### **Post Assessment**

### **The Report**

### **Process and Discovery**

Define Methods Document Discoveries Identify Weakness Recommend Mitigation

### **Identification of Targets**

Names, Contact Information
Disclosure of this report may
Can Get Someone Fired or Demoted
Against EU Laws

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### **Mitigation**

**Security Policies** 

Hiring

Escort

Vendor/Visitor

Badge

Camera

Tail-Gating

Document Handling &

Labeling

Shredding

Discussion of

Confidential information

outside the office

Sign-In

Building

More Secured Areas

i.e. Server Room

Anti-Malware

(Virus/Trojan/Spyware)

Unauthorized Software

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### **Post Assessment**

### **Mitigation**

Security Procedures

Incident Handling

Telephone System

Voice Mail Passwords/Names

Out of Office

Enable DID to assist in phone traces

Control Overseas long distance service

E-Mail Systems

Out of Office

Anti-Malware

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### **Mitigation**

Good Physical Security - Outside & Inside
Mark Sensitive Documents
Signage

All Doors

Enclosing the Smoking Lounge Periodic Audits

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### **Post Assessment**

### **Mitigation**

Security Awareness Program

Goals

Recognize the Signs

How to protect

Who to contact

Make it specific to Job Classification!

IT – Help Desk, Programmers, System admins

Management

Other

Make it Fun!

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### **Security Awareness Program Message**

The audio is NOT true!

Employees at all levels need to believe that they are an important part of the overall security strategy designed to protect the organization, its assets, and all those that work and live on at the facilities from the negative consequences of social engineering.

SEC-U-R-IT-Y

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# **Parting Words**

### **Parting Words**

Sign all contracts before work is started

Over Communicate with customer Have "get out of jail free" documentation with you at all times Follow and document all activities Have Fun!

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### References

Where to find more

### References

### **Definitions**

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